

A dedicated AI delivery center for a *geospatial platform*.

A US-based geospatial analytics platform needed specialized GIS and AI talent that's hard to hire and expensive to scale. 10decoders stood up a dedicated, IP-secure delivery center — domain experts embedded into the product, with the control of an in-house team and the flexibility of a partner.

~50%

Lower cost vs. equivalent
US in-house team

100%

IP ownership & control
retained by client

1-2wk

To onboard & productive
new team members

— AT A GLANCE

Client Profile

Client	US-based geospatial analytics platform
Domain	GIS · Mobility data · Location intelligence
Model	Dedicated delivery center
Disciplines	AI/ML · Cloud · UI · GIS engineering

— OVERVIEW

Specialized talent, *without the overhead*.

Building location-intelligence products demands GIS and mapping skills that are sparse and hard to hire — and scaling that talent through US-based recruitment is slow and expensive. The platform needed reliable, domain-deep engineering it could direct like its own team, without the cost and overhead of traditional hiring.

10decoders established a dedicated delivery center that mirrors the client's policies and security standards, baking geospatial expertise directly into the product. The result is multi-disciplinary capability — AI/ML, Cloud, and UI — under one contract, with direct executive access and full IP protection.

— CHALLENGE & APPROACH

From hard-to-hire to *always-on capability*.

● The challenge

- ✗ Specialized GIS & mapping skills are sparse and hard to hire
- ✗ US-based recruitment and scaling is slow and costly
- ✗ Managing multiple vendors adds complexity and risk
- ✗ IP protection must be airtight while scaling externally

● Our approach

- ✓ A dedicated delivery center that mirrors client policies
- ✓ Geospatial domain expertise baked into the product
- ✓ AI/ML, Cloud, and UI under a single contract
- ✓ Secure infrastructure with full IP ownership retained

— WHY IT WORKS

The value of an *embedded team*.

1 Direct executive access

Clients bypass standard project management for direct leadership communication — top-notch accountability and immediate resource allocation.

Accountability Speed

2 Geospatial domain depth

Specialized GIS and mapping skills are baked into the product, ensuring reliability in location-based features.

GIS Mapping Reliability

3 Cross-domain skill set

Multi-disciplinary expertise — AI/ML, Cloud, UI — under one contract, removing the need to manage multiple vendors.

Unified delivery Less complexity

4 Fast onboarding

New team members are fully onboarded and productive within one to two weeks, contributing independently from day one.

1-2 weeks Faster scaling

5 Lower cost, higher ROI

The model absorbs hiring, onboarding, and alignment costs — a turnkey solution that scales without traditional overhead.

~50% savings Higher ROI

6 IP protection by design

Processes mirror the client's security and compliance standards, with 100% IP ownership and control retained throughout.

NDA-bound Secure infra

— WHAT WE BUILT

Custom AI agents for the *product*.

Beyond core engineering, the team delivered purpose-built AI agents that reduce manual effort and accelerate delivery.

1 508 Compliance Agent

Provides quick feedback and even suggests fixes — dramatically reducing the manual effort required to keep the product accessible and compliant.

2 Custom Reporting Agent

An AI-driven agent that automates on-demand, tailored report generation — pulling product data, applying required formats, and delivering client-ready reports.

— QUALITY, COST & IP

Global delivery, *in your control*.

Proven AI delivery at global scale — engineered for quality, optimized for cost, and safeguarded for IP.

QUALITY

- ✓ On-time completion across promised timelines
- ✓ Consistently high client satisfaction
- ✓ Rigorous testing — production-ready from day one

COST

- ✓ ~50% less than an equivalent US in-house team
- ✓ Bypass US recruitment & operational scaling overhead
- ✓ Predictable cost structure for finance & procurement

IP PROTECTION

- ✓ 100% IP ownership and control retained by client
- ✓ NDA-bound teams; secure, access-controlled facilities
- ✓ Processes mirror client security & compliance standards